

# Cactusforce 2023

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**Advanced Appointment  
Scheduling with Field Service**

# Thank You Sponsors!

## Saguaro



## Agave



## Prickly Pear



## À la carte



hello!

# I am Colin Hamilton



I am here because I love to show off ~~eee~~ Field Service.

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# SALESFORCE FIELD SERVICE



Appointment,  
work order, and  
entitlement  
management



Dynamic employee,  
contractor, and  
crew scheduling



Offline-first,  
easy-to-use apps  
for all mobile  
workers



Integrate with other  
systems and take  
action on IoT data



## OUR CUSTOMER - INTERNATIONAL HEALTH & FITNESS COMPANY

- 100's of employees in multiple international locations
- Global manufacturer of commercial fitness equipment
- Products sold under multiple brands
- Service side of the business operates through direct technicians, third party distributors, and providers
- IT Team includes Salesforce admins and one developer
- Field Service implementation

## MAIN ISSUES WITH SCHEDULING

No way to consider **inventory** in appointment scheduling

Schedule dates to consider both **resource** availability and **part** availability

**GOAL: REDUCE SHIPPING COSTS!**

# APPROACH - "Fill in the Gaps"

Salesforce  
Platform

Field Service  
Managed Package

FS Mobile &  
Experience Cloud

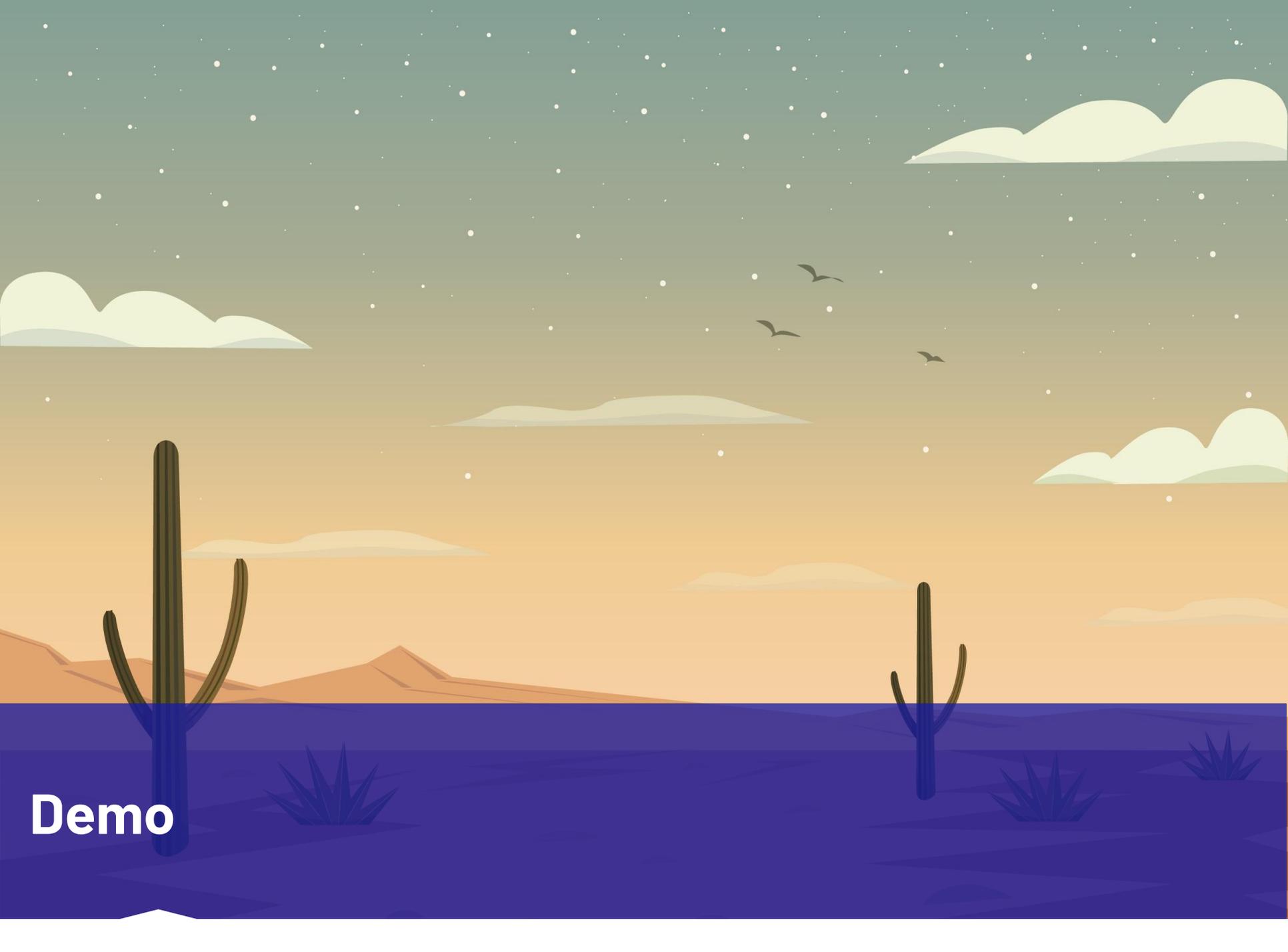


Salesforce  
Data Model  
Updates

Custom  
Scheduling  
Component  
using Field  
Service APIs

Salesforce  
Flows

FS Mobile App  
Extensions and  
Flows



Demo

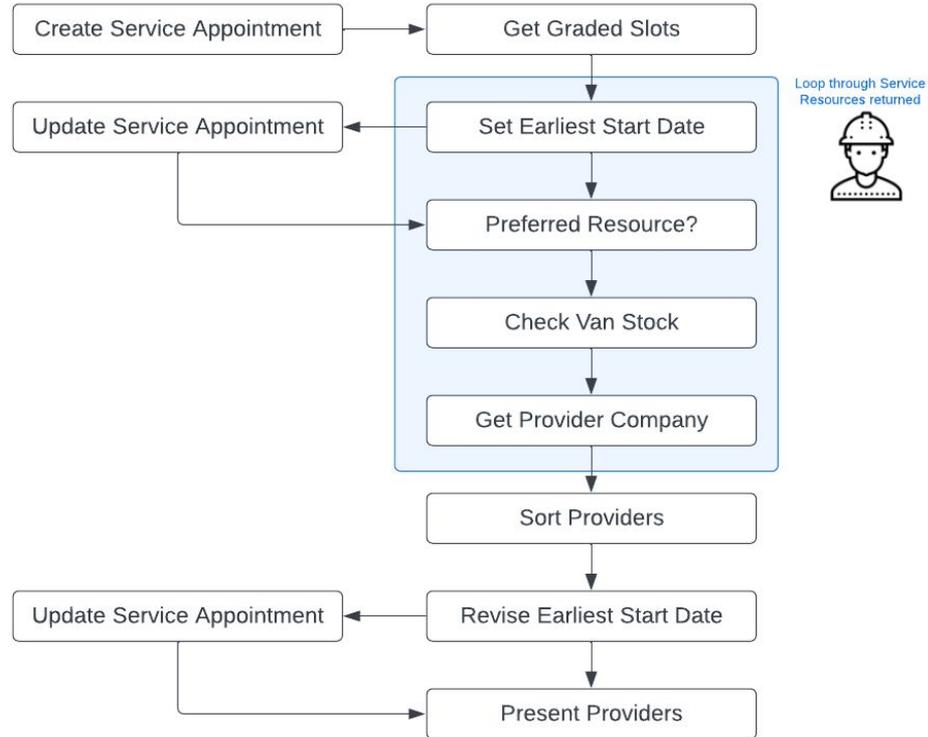
# KEY TO OUR DEVELOPMENT: FIELD SERVICE APEX NAMESPACE

GradeSlotsService Class (getGradedMatrix method) +  
AdvancedGapMatrix Class + ResourceScheduleData Class

Example from the [Field Service Developer Guide](#):

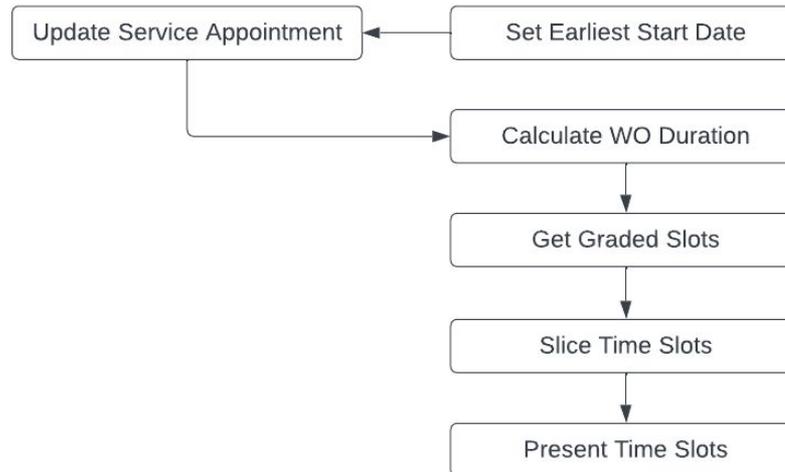
```
1 // FSL.GradeSlotsService class
2 // The getGradedMatrix method returns a matrix of resource id's AND graded time slots
3
4 Id serviceAppointmentId = '08p1N000000qN4sQAE';
5 Id schedulingPolicyId=[SELECT Id FROM FSL__Scheduling_Policy__c WHERE Name='Customer First' LIMIT 1].Id;
6
7 // GENERATE the graded time slots for the service appointment
8 FSL.GradeSlotsService mySlotService = new FSL.GradeSlotsService(schedulingPolicyId,serviceAppointmentId);
9
10 // STORE the matrix of service resource id's and graded time slots
11 FSL.AdvancedGapMatrix myResultMatrix = mySlotService.getGradedMatrix(true);
12
13 Map<Id,FSL.ResourceScheduleData> mySRGradedTimeSlotMap = myResultMatrix.ResourceIDToScheduleData;
14 for (Id thisresourceid : mySRGradedTimeSlotMap.keySet()){
15     for (FSL.SchedulingOption thisso : mySRGradedTimeSlotMap.get(thisresourceid).SchedulingOptions ) {
16         system.debug('***** Resource Id' + thisresourceid);
17         system.debug('***** Start - ' + thisso.Interval.Start);
18         system.debug('***** Finish - ' + thisso.Interval.Finish);
19         system.debug('***** Grade - ' + thisso.Grade);
20     }
21 }
```

# CUSTOM SCHEDULING - Initiate



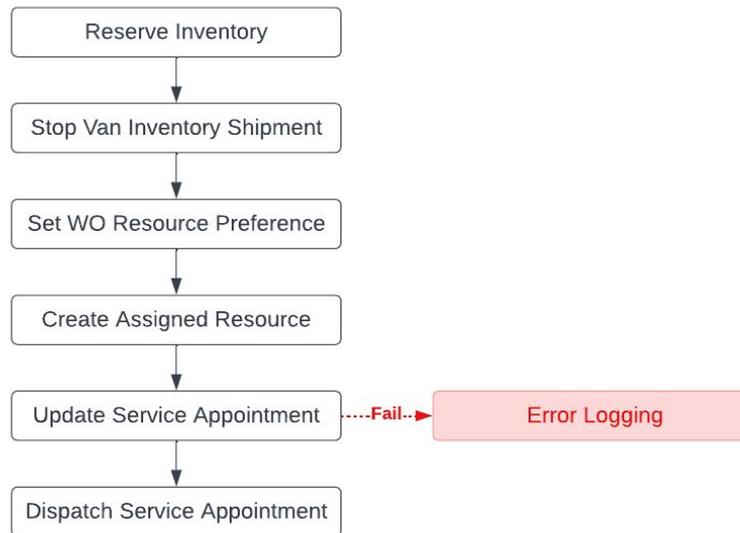
# CUSTOM SCHEDULING - Expand

For Expanded Provider



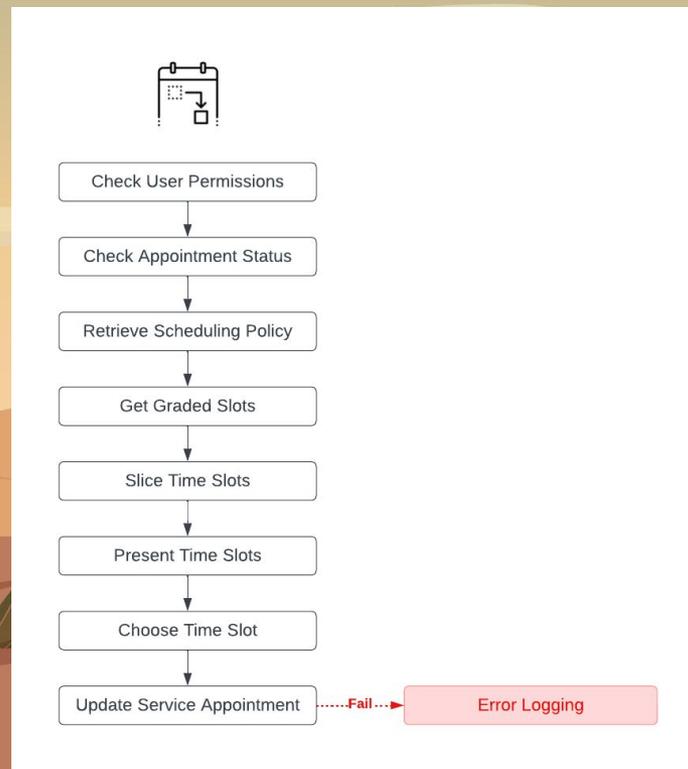
# CUSTOM SCHEDULING - Schedule

Using Selected Time Slice



# CUSTOM SCHEDULING - Reschedule/Cancel

## Reschedule:



## Cancel:



# APPROACH SUMMARY

Validate Out-of-the-Box Solution vs. Custom

Determine Applicable Field Service Classes for slot retrieval

- AdvancedBookingService Class ~ Book Appointment
- GradeSlotsService ~ Candidates

Update Data Model

- Field Service objects
- Service Cloud objects
- Custom objects

Formula Fields and integrated data can be used to calculate Service Level Dates

Use Custom Code to slice time

- Intervals for Start Times
- Duration for End Times

Use LWC to present available times along with other information

- Readily data in Salesforce
- Use additional API calls to get other information (e.g. Google Maps' Distance API)

Morning / Afternoon / Evening slice grouping, if desired  
"the Comcast way"

Make Scheduling Request based on slot retrieval

- ScheduleService for AdvancedBookingService
- Custom Code for GradeSlotsService

Use Flows to make updates to connected objects where possible (WO, WOLI, Case, Account, etc.) - otherwise use code

thanks!  
**Any questions?**

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